

Guam Small Business Development Center

presents ...

The Riddle of the Exporter



May 11 & 12

8:30am to 4:30pm

Hyatt Regency Hotel

Tumon, Guam

\$75 per participant
(Includes lunch both days)

EXPORTING is sophisticated, complicated and the wave of the future. Don't be left behind!

Two Day Interactive Workshop will teach YOU the Following

- Key elements & step-by-step process to successful exporting; know how to export several products to different countries.
- International product classification
- International market research
- Legal issues
- Transportation & logistics
- International payments
- International cross cultural communications & negotiations

Both days YOU will utilize case studies, online research and group participation to teach the practical application of export essentials.

Don't delay! The exciting world of exporting is waiting for YOU!



Ms. Elyse Erikson
Managing Director, Taranis LLC
Former Director of Training at the
International Trade Center-SBDC in
Dallas, Texas

**Last Day to PRE-REGISTER
May 10, 2011
5pm UOG Guam SBDC Rm#148**

SAVE A SEAT-REGISTER TODAY!!!!

Guam SBDC Room #148 located at the University of Guam (UOG)
Leon Guerrero School of Business & Public Administration Building, call 735-2590 OR
email Laurine Sablan at laurine@pacificsbdc.com



Requests for reasonable accommodations for persons with disabilities must be made 72 hours in advance. For arrangements, please call Guam SBDC at (671)735-2590 or email laurine@pacificsbdc.com. Services are extended to the public on a non-discriminatory basis. The University of Guam's Pacific Islands Small Business Development Center Network is sponsored and partially funded by the U.S. Small Business Administration (SBA) under a Co-operative Agreement. SBA's funding does not imply endorsement of any third-party products, opinions, or services. All SBA funded programs are extended to the public on a nondiscriminatory basis.

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